

**SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION**

Contractor	<b>DevCool Inc.</b>	Division/Section	<b>SFDPH, SFHN</b>	
Address	<b>5890 Stoneridge Drive #107</b>	Deputy Director	<b>Winona Mindolovich</b>	<i>winona mindolovich</i>
	<b>Pleasanton, CA 94588</b>	DPH Administrator	<b>Patrick Johnston</b>	
Contact	<b>Sandeep Deokule</b>	Program Administrator	<b>Tim Arnold</b>	Phone <b>415-759-3351</b>
	<b>President</b>	Contract Analyst	<b>Muki Lok Ung</b>	Phone <b>415-554-2784</b>

**Request for approval of a new contract with DevCool Inc. to provide Data files and the related Licenses to be used in the new Electronic Health Record (EHR). Used in billing and patient care, these data files are essential as they connect patients with the correct classifications in accordance with national medical standards. The total contract amount is \$1,285,610 which includes a 12% contingency and an option to extend the contract for 4 years. The term of the contract including options is for the period November 1, 2018 to December 31, 2027 (122 months).**

Profit    Non-Profit    LBE    RFP- Number: 29-2018   Date: 8/3/2018

New    Renewal    Mod    GPO

Number of years DPH has been doing business with this organization: 0

<b><u>CONTRACT INFORMATION:</u></b>	<b><u>Prior Transaction</u></b>	<b><u>Proposed Transaction</u></b>	<b><u>Annualized Difference*</u></b>
	(new)	11/1/2018 – 12/31/2027	
<b>Funding Sources:</b>			
General Fund		\$650,205	\$650,205
<b>TOTAL DPH REVENUES (Initial Term)</b>		\$650,205	\$650,205
General Fund		\$497,662	\$497,662
<b>TOTAL DPH REVENUES (Optional Term)</b>		\$497,662	\$497,662
12% Contingency Amount		\$137,743	\$137,743
<b>CONTRACT TOTAL</b>		\$1,285,610	\$1,285,610
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$127,541	\$127,541
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

**PROPOSED:**

<b>Mode(s) of Service &amp; Unit of Service Definition</b>	<b>No. Of Clients</b>	<b>No. of Units</b>	<b>Unit Cost (Average)</b>
1 UOS = 1 Annual Data or License	N/A Duplicated N/A Unduplicated		
<b>Initial Term</b>			
National Uniform Claim Committee (“NUBC”) data files		5	\$15,420
Local Coverage Determination (LCD), National Correct Coding Initiative (CCI), and National Coverage Determination (NCD) datasets		5	\$54,750
Coding Cross Reference Table (Revenue Code Crosswalk) data file		5	\$43,320
All Patients Refined Diagnosis Related Groups (“APR DRG”) license and data files		5	\$16,551
Optional Term (Next Page)			

Mode(s) of Service & Unit of Service Definition	No. Of Clients		No. of Units	Unit Cost (Average)
	N/A	Duplicated		
1 UOS = 1 Annual Data or License	N/A	Unduplicated		
<b>Optional Term</b>				
National Uniform Claim Committee (“NUBC”) data files			4	\$9,803
Local Coverage Determination (LCD), National Correct Coding Initiative (CCI), and National Coverage Determination (NCD) datasets			4	\$53,864
Coding Cross Reference Table (Revenue Code Crosswalk) data file			4	\$43,091
All Patients Refined Diagnosis Related Groups (“APR DRG”) license and data files			4	\$17,657

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & Follow-up:**

The contract services will be monitored by the Department as required. The SFDPH Program Administrator will be responsible for assisting and tracking all information related to the accomplishment of the project.

**Nondiscrimination and Cultural Competency:**

The Department will work closely with the contractor to ensure compliance with City and Departmental procedures.

**Other Significant Issues:**

Contractor will provide the following four data files and accompanying licenses: National Uniform Claim Committee (“NUBC”), Local Coverage Determination (“LCD”), Coding Cross Reference Table (Revenue Code Crosswalk) data files, and All Patients Refined Diagnosis Related Groups (“APR DRG”) license and data files are used in billing and patient care, these data and license files are essential as they connect patients with the correct classifications in accordance with national medical standards within the new Electronic Health Record.

DevCool Inc. was founded in 2007 and is a technology solutions provider and systems integrator to major health care payers, providers and startups. DevCool Inc. launched HiPaaS in Q1, 2016 to address interoperability and data analytics issues within Healthcare industry. DevCool launched microservices based HiPaaS Healthcare Platform in Q1, 2018. HiPaaS is a trademark of DevCool Inc.

DevCool was the successful respondent of RFP 29-2018

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director**

**Board of Directors**

Sole Board Member

Sandeep Deokule, Chairman of Board and CEO of DevCool for 11 years.

**Officers of DevCool Inc. include:**

Raiju Chittilappilly, VP, Delivery

Alina Sladariu, VP, Client Relations

Deepti Rajurkar, VP, India

There are no vacancies and no term limits for members or officers.

**Recommendations:**

The Department recommends approval of this contract.